

Next-Gen Wired & Wireless Access Networks

nile

With the Nile Access Service, IT organizations and managed service providers can move beyond the operational burden associated with legacy wired and wireless networking products.

They can accelerate their digital initiatives by taking advantage of its cloud-native architecture, and automate network operations with AI.

64%

of organizations find network security getting harder and harder to manage.¹

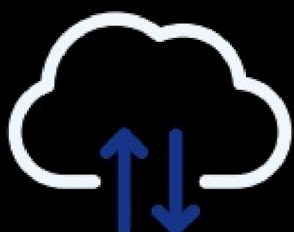
70%

want IT teams to work on strategic initiatives (versus reactive issues).²

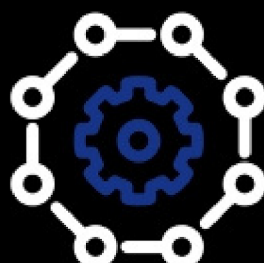
300K

average cost of IT infrastructure downtime per hour.³

Nile Access Service



Brings cloud-like agility to your campus network.



Industry's first service level guarantee, powered by AI automation.



Extends zero trust security to your LAN.

What's the Difference

Today's Network Experience

Life with Nile Access Service

Plan

DIY

Understand network technical requirements to meet business needs.

Included

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Design

Hire 3 Party Experts for Network Design

Execute a site survey and design as an additional cost.

Included

Standardized network design

Procure

Overwhelming Equipment Options

Sift through lists of SKUs to select the right equipment, add-ons, and features. Reconcile meeting budget guidelines against optimal network design.

Included

Automated BoM and shipping

Maintain

Installation Requires Certified Technicians

Seasoned experts will come on site to configure the equipment. Human errors are responsible for 40-80% of failures on a network.

Included

Easy installation done for you

Install & Activate

Keep Up Network Performance

Daily burden to monitor and maintain network performance while addressing a multitude of IT tickets

Included

Experience guaranteed network performance

Troubleshoot

Reactive Network Troubleshooting

Growing network complexities has resulted in complex troubleshooting that costs organizations time, money, and talent.

Included

Proactive resolution with closed loop automation

Hardware Refresh

Cyclical Refreshes for Hardware

CapEx hesitation or over-extended depreciation models impact refresh budgets. Time and resources are required to restart from Day 0 for each refresh cycle.

Included

Complete lifecycle management

Software Upgrades

Vendor Dependent Software Upgrades

Complex and time-consuming updates are deferred leaving the network more vulnerable to security breaches or sub-optimal performance.

Included

Automated within preferred upgrade windows

“ Wired and wireless networks delivered as a service (NaaS) should present a transparent infrastructure model, similar to the cloud. Thereby making the device models and topologies behind the scenes irrelevant as long as they meet the business outcome and SLA requirements.

Nile is attempting to disrupt the legacy, box-focused, enterprise market with a specifically designed service offering. ”

- Gartner



Usage-Based Payment

Offload infrastructure and pay for a service that includes the entire network lifecycle.



Scalability and Flexibility

Quickly deploy without incurring costs of purchasing and owning infrastructure.



Reduced Maintenance Costs

Eliminate downtime with proactive detection and resolution of deviations in service quality.



Improved Efficiency

Boost productivity and the business with a highly reliable, highly secure network.

What Makes Nile Different?

1

Guaranteed network performance

levels around full site coverage, complete user capacity, and always-on availability – all backed by service credits.

2

Complete zero trust

security right out of the box to prevent unauthorized network access and abolish malware proliferation.

3

Flexible and dynamic consumption

model made to scale up or down with user count or square footage.

4

Automate operations

by offloading lifecycle management from Day -1 to Day N, and allow IT resources to focus on strategic initiatives.

Unleash the power of your business **with Nile.**

Technology

Nile's solution follows three key architecture principles:



utilizing a single set of hardware elements at each customer deployment with a standardized best practices design,



relying on an integrated data model in the cloud to drive real-time observability and continuous optimization, and



using a series of AI applications to automate traditionally manual network operations workflows.

Team

Nile has so far secured \$300M investment via three rounds funding from tier-1 and strategic investors, providing a strong runway to compete in the marketplace. Nile's team of 200+ experts represents a meeting of the minds from cloud infrastructure and services, artificial intelligence, cybersecurity, and enterprise networking.

The team is led by two veterans of the industry: CEO Pankaj Patel and Chairman of the Board John Chambers; respectively, ex-CDO and ex-CEO of Cisco Systems.

Customers

"As part of renewing our cyber insurance, the carrier reviewed our network security. Due to the quality of the Nile network, they actually lowered our premium."

- General Enterprise

"Nile sensors monitor our service and let me know if and how users might experience connectivity issues before they even happen."

- Industrial Enterprise

"Knowing Nile is managing updates and security patches and testing them before they're pushed out gives me peace of mind. We have our weekends back."

- High Tech Enterprise

"During our freshman move-in, we received no trouble tickets. This is a drastic difference compared to last year with our previous technology. In fact, this has never happened before."

- Higher Education